RSA Archer EMEA Summit 2018 is your best opportunity this year to reach over 200 + RSA Archer solution users, product experts and executives from leading private and public sector organizations worldwide. RSA Archer EMEA Summit 2018 attendees come to learn and hear about ways to grow their business, manage projects more effectively, improve performance, and get more from their RSA Archer investment.

At RSA Archer EMEA Summit 2018 you will:

- Get in front of decision makers and influencers
- Gather leads
- Meet key RSA Archer experts and executives
- Have direct access to RSA Archer Summit 2018 broad customer base
- Build awareness and brand equity
- Network, network, network!

RSA Archer Summit 2018 will take place November 14 - 15, 2018 at The Westin Grand Frankfurt. Sponsors and exhibitors to this year’s event will have the unique opportunity to build one-on-one relationships with these customers as well as expand their own knowledge of RSA Archer’s solutions.

Summary of RSA Archer Summit 2018 events and exhibitor benefits:

- Wednesday, November 14, 2013 – Welcome Reception featuring all exhibitors
- Thursday, November 15, 2018 – The exhibitor pavilion will be located in the main hall where all the breaks will be served and adjacent to main ballroom and meal room
- Attendees will receive a “passport” to encourage visits to partner exhibits to receive a stamp
- Completed passports will enter an attendee into a prize drawing on the final day of the event

You will not want to miss out on this excellent opportunity to meet our customers face-to-face and showcase your solutions. Reserve your sponsorship or expo space today by returning the Sponsor Agreement form and payment details to Stacy Sakellariou (stacy.sakellariou@rsa.com)
**Sponsorship Opportunities**

To continue the positive momentum from RSA Archer Summit 2018 we are keeping with the same type of package offerings and a turn-key approach. We’ve provided packages to include everything you need to make the most of RSA Archer Summit 2018.

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<th>PLATINUM</th>
<th>GOLD</th>
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<td>$30K</td>
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<td>• Welcome Reception sponsor</td>
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<td>• tabletop in partner pavilion</td>
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<td>• Pre-Conference Blast to Opt-in</td>
<td>• Multiple tweets - pre-event, during and post-event</td>
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<td>• Multiple tweets - pre-event, during and post-event</td>
<td>• Logo on email campaigns promoting event, customer appreciation event signage</td>
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<td>• Choice of Lanyard, Water Station or wifi sponsor</td>
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Sponsor & Exhibitor Agreement

Select the desired sponsorship by initialing beside the appropriate fee(s) and enter the total amount below (circle preferred day or option if applicable)

Diamond Sponsor (Welcome Reception) ___ $30,000/€25646.55
Gold (Closing Cocktail Reception) ___ $25,000/€21372.13
Ruby (Lanyard, Water Stations or Wifi) ___ $15,000/€12823.27
Expo Only ___ $10,000/€8548.85
Total due to RSA: $/€____________

Company Name: ____________________________________________________________
Street Address: _____________________________________________________________
City: __________ State: ________ Zip: ________ Country: ________________________
Contact Name*: __________________________ Title: ____________________________
Contact Phone: __________________________ Contact Fax: ______________________
Contact Email: ____________________________________________________________
*All event communication will be sent to the contact person(s) listed above.

PRINT NAME/TITLE: _____________________________________________________________________

By signing this Application & Contract, you agree to its Terms & Conditions. This signed document constitutes a binding and irrevocable (except as explicitly stated below) legal agreement. The individual signing this document represents and warrants that you are duly authorized to execute this binding contract on behalf of the Contracting Company.
Cancellations must be made in writing and are subject to the terms and fees outlined in the Terms & Conditions. Terms are enforced regardless if Contracting Company does not attend the conference or the exhibit space is resold. (Should this agreement be referred to a collection agency/attorney for any reason, the Contracting Company and or representing agency of said Contracting Company, is responsible to pay reasonable attorney fees plus interest, lost discounts, and costs associated with any and all collection efforts.)

Payment Options:
___ Check (payable to RSA)
___ Visa / MC ___ AMEX ___ Discover

Credit Card # ___________________________ Expiration Date: _______________________

Name: __________________________________ Title: _______________________________

Signature: _____________________________________________________________________
Terms & Conditions

1. **ACCEPTANCE.** This Application & Contract for sponsorship, when signed by the contracting company (“Sponsor”), constitutes a binding, irrevocable (except as specifically set forth herein), legal agreement. The Sponsor does hereby apply for the reservation of space at the RSA Archer Summit 2018 Global Customer Conference in Nashville, TN (the “Conference”). RSA shall review Sponsor’s Application & Contract and assign to the Sponsor company exhibit space, if available, consistent with show eligibility requirements, policies, and at the discretion of RSA. The Sponsor agrees that upon acceptance of this Application & Contract by RSA with or without appropriate payment of the exhibit fee, this Application & Contract shall become a legally binding contract; enforceable against the Sponsor in accordance with its terms. Acceptance of the contract will be made via email. The individual signing this document represents and warrants that he or she is duly authorized to execute this binding contract on behalf of Sponsor. The Sponsor agrees to be bound by the Application & Contract, Contract Terms and Conditions, and/or any other regulations issued prior to the Conference. By signing this Application & Contract, Sponsor agrees they are responsible for full payment. The Sponsor also agrees to comply with all federal, state, and local laws, as well as rules of the Renaissance Nashville Hotel.

2. **TERMINATION.**
   a. **Cancellation or Downsizing.** Sponsor may cancel or change its sponsorship level upon providing written notice to RSA, subject to the following conditions:
      i. If a written cancellation or change in sponsorship level is received on or before June 1, 2018 RSA shall refund 50% of the commitment.
      ii. RSA shall not refund any commitment amounts for notices of cancellation or change in sponsorship level if received after July 1, 2018.
   b. **Termination of Event.** RSA may terminate the Application & Contract if the Conference location is destroyed or damaged, or the Conference fails to take place as scheduled, is relocated, interrupted and discontinued, or access to the premises is prevented or interfered with by reason of any strike, lockout, injunction, act of war, act of God, emergency declared by any government agency, or for any other reason. In the event of such termination, Sponsor waives any and all damages and claims for damages and agrees that the sole liability of RSA shall be to return to Sponsor the Sponsor’s space payment received, less a proportionate share of the Conference cost incurred.

3. **PAYMENT.** Sponsor shall pay the full amount of payment due under this Application & Contract upon receipt of invoice from RSA. Booth assignment is contingent upon receipt of payment in full. RSA reserves the right to cancel space and sell the space to another Sponsor without any rebate or allowances to Sponsor if the full amount of the payment due has not been received. Please direct payment to:
   RSA
   c/o finance/Christopher Arrigh
   174 Middlesex Turnpike
   Bedford, MA
   Email: stacy.sakellariou@rsa.com

4. **EXHIBIT SPACE.**
   a. **Description of Space.** For all sponsorships, each company will receive a 10x10 space where they can set up the booth of their choice (in accordance with the hotel rules for exhibiting). Each Sponsor will also receive as a part of their sponsorship a six foot draped table and two chairs.
   b. **Sharing and Subletting.** Sponsor shall not assign or sublet the whole or any portion of the rented space covered by this Application & Contract, including to clients or partners of the Sponsor, without RSA’s express written consent.
5. **SPONSOR’S PRE-CONFERENCE DUTIES.**
   a. **Material Submission.** Please e-mail your company description and logo to Emily.marcovich@rsa.com. Logos can be accepted in an .EPS, .AI or .TIF file format.
      i. **Use of Logo.** Sponsor grants to RSA the right to use Sponsor’s name and logo on the Conference website and on all other promotional and marketing materials prepared in connection with the Conference.
   b. **Sponsor’s Representative.** Sponsor shall assign at least one person to be its official representative, with authorization to enter into such service contracts necessary for the installation and removal of exhibits and the provision of services, for which the Sponsor is responsible. Sponsor shall be responsible for ensuring that one Sponsor representative is present in the Sponsor’s booth during all hours the Conference is open.
   c. **Shipping.** Shipping to the show will be handled by and the sole responsibility of the Sponsor. Sponsor shall follow directions as specified for individual guests in the Renaissance Nashville Hotel Shipping Instructions document.

6. **SPONSOR’S CONFERENCE DUTIES**
   a. **Exhibit Labor.** Sponsor shall be solely responsible for the set-up and tear-down of its exhibit space during the Conference.
   b. **Booth Set-Up.** Sponsor shall complete its exhibit and put it into place by 4:00 p.m. on Wednesday, August 15, 2018. RSA reserves the right to set, at Sponsor’s expense, any booths not set by 3:00 p.m. on Wednesday, August 15, 2018. If Sponsor does not comply with the terms of this section, RSA may occupy or rent to a third party any rented space Sponsor fails to occupy. Notwithstanding the foregoing, Sponsor shall continue to be liable for any payment due under this Application & Contract.
   c. **Installation, Show, and Dismantling.** RSA shall establish the installation, show, and dismantling dates and hours. Sponsor shall not pack or dismantle its exhibit outside of the hours established by RSA. Sponsor shall be liable for all storage and handling charges for failure to remove exhibits by the specified time and date.
   d. **Floor Plan.** All dimensions and locations shown on the official floor plan are believed, but not warranted, to be accurate. RSA reserves the right to make modifications to the official floor plan as necessary. RSA has the absolute right to allocate and assign space among Sponsors and to relocate Sponsors after initial assignment.
   e. **Badges.** RSA shall provide to Sponsor an identification badge for attendance at the Conference. Sponsor shall wear the badge at all times during the Conference.
   f. **Posting Restrictions.** Sponsor shall confine its exhibit to the space allocated to it. Sponsor shall distribute circulars, publications, advertising matter, and all promotional materials only within its booth space. Sponsor shall not post on, tack, nail, screw, or otherwise attach to any column, wall, floor or other parts of the building or furniture, any promotional or advertising material.
   g. **Sound Restrictions.** Sponsor must not disrupt the activities of neighboring Sponsors because of sound coming from their booth.
   h. **Fireproofing.** Sponsor shall smoke only in areas that hotel designates as smoking permissive.
   i. **Floor Covering.** Basic floor covering (carpet) will be provided by the hotel. No other carpet is available for this event.
   j. **Disability Provisions.** Sponsor shall ensure that its exhibit is in full compliance with the Americans with Disabilities Act (“ADA”). Sponsor shall ensure the accessibility of its exhibit space and shall further hold harmless and indemnify RSA against any claims, damages, loss or exposure, including reasonable attorney’s fees and costs, arising out of or related to any alleged ADA violations.
k. **Copyright.** Sponsor shall comply with all copyright restrictions applicable to Sponsors. Sponsor shall further obtain any additional license or grant of authority required of Sponsors under the copyright laws and be prepared to present RSA representatives with a copy of such license or grant upon reasonable request.

l. **Photography/Videotaping.** Sponsor shall not take still photographs, nor videotape at any time or for any part of the Conference.

7. ** LIABILITY.** Sponsor shall at all time protect, indemnify, defend, and save and keep RSA and the hotel totally harmless from any and all loss, cost, damage, liability, expense, negligence or willful act or out of or by reason of any accident or other occurrence to anything or anyone, including Sponsor, its agent, employees, and business invitees, which arises from or out of or by reason of said Sponsor’s installation, removal, maintenance, occupancy and use of the exhibit booth and presence on the exhibition premises or a part thereof. Sponsor expressly releases RSA and hotel from, and agrees to indemnify the same against, any and all claims for such loss, damage or injury.

8. **INSURANCE.** Sponsor shall bear the full cost of any insurance it chooses to carry on its exhibit materials.

9. **MISCELLANEOUS PROVISIONS**

   a. **Required Arbitration.** Any controversy or claim arising out of or relating to this Application & Contract, or the breach thereof, shall be settled by arbitration in accordance with the rules of the American Arbitration Association. Any arbitration conducted in accordance with this section shall occur in Gainesville, FL. This Application & Contract shall be interpreted according to the laws of the state of Delaware without regard to the state’s conflicts of laws rules.

   b. **Governing Law.** This Application & Contract will be governed in all respects according to the laws of the State of Massachusetts, superseding applicable choice-of-law rules or principles. RSA and Sponsor hereby irrevocably consent to the exclusive personal jurisdiction of the federal and state courts having jurisdictions over the State of Massachusetts.

**Entire Agreement.** This Application & Contract, including all addenda hereto, constitute the entire agreement between the parties, and supersedes all prior and contemporaneous agreements, proposals or representations, written or oral, concerning its subject matter. No modifications shall be made to this Application & Contract without the express written consent of both RSA and Sponsor.